Africa GreenTec Series B

Investment Opportunity

Modern successful investors want to invest in businesses that are scalable and shape the future they want to live in. We have developed the perfect eco-system for rural areas, where smart and sustainable infrastructure solutions have the biggest impact worldwide — so investors can empower millions of people while benefiting from a market potential of $ 50 bn.

600 Mio. people
have no access to electricity

40% of fruits & vegetables
spoils due to a lack of cooling

54% of the population
has no access to drinking water sources

75% of the population
has no access to reliable internet

61,597
people provided with electricity

3,907
tons of CO₂
avoided

989
small businesses empowered

Our traction & Impact
Delivered proof of concept through 20+ operating sites in 4 countries, creating tremendous impact:

Growth Plan in three scenarios
The World Bank predicts up to 210,000 mini-grids in the next decade (CAGR = 24%).

Capital to be raised
Upcoming Series B: € 15+ m

Use of funds
• Further market entries
• Set up of headquarters, production and logistic hub in Dakar
• Pre-financing own project pipeline
• Expanding company structure: team, product portfolio, digitization
• Setting up new financial instruments

Company Data
Founded in 2016
Turnover: € 2,51 m (2021, preliminary)
Funds raised: > € 8 m equity, > € 6 m debt, > € 4 m grant

Company Stage: Scale-up
80+ employees in Africa, 20+ in Germany

Business Model
Africa GreenTec Group

Africa GreenTec AG
System & project developer providing components and finance for:
• Africa GreenTec subsidiaries
• Local cooperatives (e.g. via CSR budgets or foundations)
• Other third parties

Local Africa GreenTec Subsidiaries
Operator (e.g. AGT Niger) selling services in a subscription model:
• Electricity
• Cooling
• Internet
• Equipment (e.g. water pumps)

Certificates
• ISO 9001:2015 (Quality management)
• ISO 14001:2015 (Environmental management)
• imug: sustainability impact very good
• GWÖ certified

Investment Opportunity
Modern successful investors want to invest in businesses that are scalable and shape the future they want to live in. We have developed the perfect eco-system for rural areas, where smart and sustainable infrastructure solutions have the biggest impact worldwide — so investors can empower millions of people while benefiting from a market potential of $ 50 bn.

600 Mio. people
have no access to electricity

40% of fruits & vegetables
spoils due to a lack of cooling

54% of the population
has no access to drinking water sources

75% of the population
has no access to reliable internet

61,597
people provided with electricity

3,907
tons of CO₂
avoided

989
small businesses empowered

Our traction & Impact
Delivered proof of concept through 20+ operating sites in 4 countries, creating tremendous impact:

Growth Plan in three scenarios
The World Bank predicts up to 210,000 mini-grids in the next decade (CAGR = 24%).

Capital to be raised
Upcoming Series B: € 15+ m

Use of funds
• Further market entries
• Set up of headquarters, production and logistic hub in Dakar
• Pre-financing own project pipeline
• Expanding company structure: team, product portfolio, digitization
• Setting up new financial instruments

Company Data
Founded in 2016
Turnover: € 2,51 m (2021, preliminary)
Funds raised: > € 8 m equity, > € 6 m debt, > € 4 m grant

Company Stage: Scale-up
80+ employees in Africa, 20+ in Germany

Business Model
Africa GreenTec Group

Africa GreenTec AG
System & project developer providing components and finance for:
• Africa GreenTec subsidiaries
• Local cooperatives (e.g. via CSR budgets or foundations)
• Other third parties

Local Africa GreenTec Subsidiaries
Operator (e.g. AGT Niger) selling services in a subscription model:
• Electricity
• Cooling
• Internet
• Equipment (e.g. water pumps)

Certificates
• ISO 9001:2015 (Quality management)
• ISO 14001:2015 (Environmental management)
• imug: sustainability impact very good
• GWÖ certified
For commercial and industrial (C&I) customers with high electricity demand, such as hospitals, hotels and factories we offer individually sized rooftop or ground-mounted solar plants. This reliable and clean power supply provides companies with the basis for sustainable economic growth.

Why should you invest now?

According to the World Bank, there is a potential of 210,000 mini-grids in Africa by 2030. As a mini-grid pioneer, Africa GreenTec is in the pole position with direct access to 10+ markets and more than 500 mini-grids in the pipeline. Together we contribute to the future you want to live in.

Competitive Advantage

- Excellent market access in Africa, well connected to governments and end customers (~1 Mio. Facebook followers in Africa)
- Holistic approach: applications for cooling, water purification and communication on top of energy provision for productive use, create more value (income) to the people as well as for Africa GreenTec
- Impact: 100% PV- and battery-powered as well as comprehensive social impact measurement, monitoring and reporting

Scalability

- The modular approach of the ImpactSite and our products adapts perfectly to any village demand in sub-Saharan Africa.
- Low maintenance costs through remote monitoring
- 80+ trained employees on the African continent
- Standardized processes for delivery, logistics & operations
- Direct access to end customers through on-site network