



Africa GreenTec Series B

Investment Opportunity

Modern successful investors want to invest in businesses that are scalable and shape the future they want to live in. We have developed the perfect eco-system for rural areas, where smart and sustainable infrastructure solutions have the biggest impact worldwide – so investors can empower millions of people while benefiting from a market potential of \$ 50 bn.



600 Mio. people
have no access to electricity



40% of fruits & vegetables
spoil due to a lack of cooling



54% of the population
has no access to drinking water sources



75% of the population
has no access to reliable internet

Our traction & Impact

Delivered proof of concept through 20+ operating sites in 4 countries, creating tremendous impact:



61,597

people provided with electricity



3,907

tons of CO₂ avoided

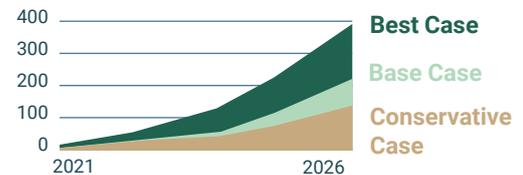


989

small businesses empowered

Growth Plan in three scenarios

The World Bank predicts up to 210,000 mini-grids in the next decade (CAGR = 24%).



Capital to be raised

Upcoming Series B: € 15+ m

Use of funds

- Further market entries
- Set up of headquarter, production and logistic hub in Dakar
- Pre-financing own project pipeline
- Expanding company structure: team, product portfolio, digitization
- Setting up new financial instruments

Company Data

Founded in 2016

Turnover: € 2,51 m (2021, preliminary)

Funds raised: > € 8 m equity, > € 6 m debt,

> € 4 m grant

Company Stage: Scale-up

80+ employees in Africa, 20+ in Germany

Certificates

- ISO 9001:2015 (Quality management)
- ISO 14001:2015 (Environmental management)
- imug: sustainability impact very good
- GWÖ certified



Business Model Africa GreenTec Group

Africa GreenTec AG

System & project developer providing components and finance for:

- Africa GreenTec subsidiaries
- Local cooperatives (e.g. via CSR budgets or foundations)
- Other third parties

Local Africa GreenTec Subsidiaries

Operator (e.g. AGT Niger) selling services in a subscription model:

- Electricity
- Cooling
- Internet
- Equipment (e.g. water pumps)

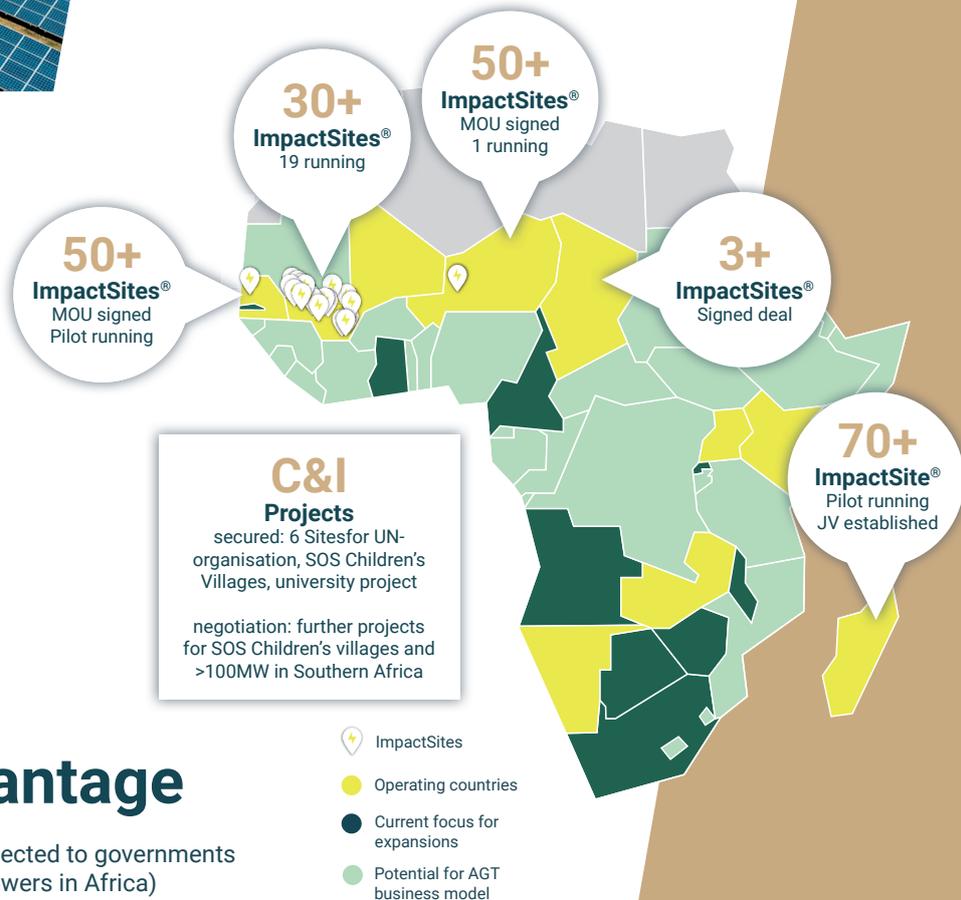


Commercial & Industrial (C&I)

For commercial and industrial (C&I) customers with high electricity demand, such as hospitals, hotels and factories we offer individually sized rooftop or ground-mounted solar plants. This reliable and clean power supply provides companies with the basis for sustainable economic growth.

Why should you invest now?

According to the World Bank, there is a potential of 210,000 mini-grids in Africa by 2030. As a mini-grid pioneer, Africa GreenTec is in the pole position with direct access to 10+ markets and more than 500 mini-grids in the pipeline. Together we contribute to the future you want to live in.



Competitive Advantage

- Excellent market access in Africa, well connected to governments and end customers (~1 Mio. Facebook followers in Africa)
- Holistic approach: applications for cooling, water purification and communication on top of energy provision for productive use, create more value (income) to the people as well as for Africa GreenTec
- Impact: 100% PV- and battery-powered as well as comprehensive social impact measurement, monitoring and reporting

Scalability

- The modular approach of the ImpactSite and our products adapts perfectly to any village demand in sub-Saharan Africa.
- Low maintenance costs through remote monitoring
- 80+ trained employees on the African continent
- Standardized processes for delivery, logistics & operations
- Direct access to end customers through on-site network

WE DO.

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